

# MANAGEMENT MAJOR, BBA - HUMAN RESOURCES MANAGEMENT CONCENTRATION

**Campus:** NYC, Westchester

The Human Resources concentration prepares students for professional positions in human resources management in such areas as recruitment, selection, training and development, job evaluation, performance assessment, and compensation administration.

## Major Completion Summary

Requirement	Credits
University Core Requirements	53
Major Requirements	47
Open Electives	28
<b>Total Credits</b>	<b>128</b>

## University Core Requirements (53 Credits)

See complete University Core (<http://catalog.pace.edu/undergraduate/university-core-curriculum/>) requirements.

Includes several of the major-required courses listed below:

Code	Title	Credits
<b>Foundation Requirements</b>		
MAT 104	Finite Mathematics	3
CIS 101 or TS 105	Introduction to Computing Computers for Human Empowerment	3
<b>Lubin Foundation Requirement in Quantitative Reasoning <sup>1</sup></b>		
ECO 105	Principles of Economics: Macroeconomics	3
ECO 106	Principles of Economics: Microeconomics	3
MAT 117	Elementary Statistics <sup>2</sup>	4
One Elective Course in Mathematics or Economics <sup>3</sup>		3

<sup>1</sup> These four courses are applied to the University Core Areas of Knowledge (AOK) requirement as an In-depth Sequence in Quantitative Reasoning. Therefore, Lubin majors are required to complete only one course from each of the four Areas of Knowledge. See Lubin Foundation Requirement (<http://catalog.pace.edu/undergraduate/schools/lubin-school-business/university-core-curriculum-requirements-lubin-majors/#business-foundation>) in Quantitative Reasoning for more details.

<sup>2</sup> MAT 117 Elementary Statistics satisfies one course in AOK- HSN (AOK5)

<sup>3</sup> Any ECO or MAT course, except MAT 100, 102, 103, 104, 117, 130, 134, 234 or ECO 105 or 106.

## Major Requirements (47 Credits)

Code	Title	Credits
<b>Business Core <sup>1</sup></b>		
BUS 101	Contemporary Business Practice	3
ACC 203	Financial Accounting	4
ACC 204	Managerial Accounting	4
FIN 260	Financial Management	3
LAW 150	Business Law I	3
MAR 201	Principles of Marketing	3
MGT 150	Managerial and Organizational Concepts	3
MGT 226	Business Analytics	3
MGT 490	Business Strategy	3
<b>Major Requirements</b>		
MGT 150	Managerial and Organizational Concepts <sup>2</sup>	(3)
MGT 226	Business Analytics <sup>2</sup>	(3)

MGT 490	Business Strategy <sup>2</sup>	(3)
MGT 222	Organizational Behavior	3
<b>Human Resources Management Concentration</b>		
<i>Required Concentration Courses</i>		
MGT 262	Human Resources Management	3
Select one of the following:		3
MGT 240	International Management	
MGT 341	Comparative Management Systems	
MGT 342	The Human Dimension in International Management	
MGT 347	International Management Field Study	
<i>Elective Concentration Courses</i>		
Select three of the following:		9
MGT 330	Business and Society	
MGT 363	Training and Development	
MGT 364	Organizational Theory and Development	
MGT 365	Managerial Negotiations	
MGT 366	Leadership Principles and Practice	
MGT 394A	Management Internship	
MGT 462	Advanced Human Resources Management Applications	
LAW 310	Employment Law	
PSY 332	Group Relations and Interviewing Techniques	
<b>Total Credits</b>		<b>47</b>

<sup>1</sup> See Business Core Requirements (<http://catalog.pace.edu/undergraduate/schools/lubin-school-business/university-core-curriculum-requirements-lubin-majors/>) for more details.

<sup>2</sup> Applied toward the Business Core.

## Open Electives (28 Credits)

Code	Title	Credits
<b>Open Electives</b>		
Select 28 credits <sup>1</sup>		28
<b>Total Credits</b>		<b>28</b>

<sup>1</sup> Includes UNV 101 First-Year Seminar: Introduction to University Community (1 credit) for all first-year students

Course	Title	Credits
<b>First Year</b>		
<b>Spring</b>		
CIS 101	Introduction to Computing	3
ECO 106	Principles of Economics: Microeconomics	3
MAT 117	Elementary Statistics	4
ENG 120	Critical Writing (or Area of Knowledge (AOK)) <sup>1</sup>	4
MGT 150	Managerial and Organizational Concepts	3
Learning Community (LC) Required*		
<b>Credits</b>		<b>17</b>
<b>Fall</b>		
UNV 101	First-Year Seminar: Introduction to University Community	1
BUS 101	Contemporary Business Practice	3
ECO 105	Principles of Economics: Macroeconomics	3
ENG 110 or ENG 120	Composition or Critical Writing	3 or 4
MAT 104	Finite Mathematics	3

Area of Knowledge (AOK)		3
<b>Credits</b>		<b>16-17</b>
<b>Second Year</b>		
<b>Spring</b>		
ACC 204	Managerial Accounting	4
MGT 222	Organizational Behavior	3
MAR 201	Principles of Marketing	3
Area of Knowledge (AOK)		3
Second Language Course or Liberal Arts & Science Elective		3
<b>Credits</b>		<b>16</b>
<b>Fall</b>		
ACC 203	Financial Accounting	4
COM 200	Public Speaking	3
LAW 150	Business Law I	3
MAT or ECO Elective		3
Second Language Course		3
<b>Credits</b>		<b>16</b>
<b>Third Year</b>		
<b>Spring</b>		
MGT 240 or MGT 341	International Management (Or MGT 342/347) or Comparative Management Systems	3
MGT 226	Business Analytics	3
Area of Knowledge (AOK)		3
Open Elective		3
Open Elective and/or Writing Enhanced (WE)		3
Open Elective and/or Civic Engagement (CE/AOK I)		3
<b>Credits</b>		<b>18</b>
<b>Fall</b>		
ENG 201	Writing in the Disciplines	3
FIN 260	Financial Management	3
MGT 262	Human Resources Management	3
Foundation Science Course with Lab		3
Area of Knowledge (AOK) and/or Writing Enhanced (WE)		3
<b>Credits</b>		<b>15</b>
<b>Fourth Year</b>		
<b>Spring</b>		
MGT 330 or MGT 363	Business and Society (or MGT 364/365/366/394A/462 or LAW 310 or PSY 332) Concentration Elective or Training and Development	3
MGT 490	Business Strategy	3
Open Elective		3
Open Elective		3
Open Elective		3
<b>Credits</b>		<b>15</b>
<b>Fall</b>		
MGT 330 or MGT 363	Business and Society (or MGT 364/365/366/394A/462 or LAW 310 or PSY 332) Concentration Elective or Training and Development	3
MGT 330 or MGT 363	Business and Society (or MGT 364/365/366/394A/462 or LAW 310 or PSY 332) Concentration Elective or Training and Development	3
Open Elective		3
Open Elective		3

Open Elective	3
<b>Credits</b>	<b>15</b>
<b>Total Credits</b>	<b>128-129</b>

<sup>1</sup> Students transferring ENG 120 with 3 credits will need to take an additional one (1) Liberal Arts and Science Elective Credit.