

# MANAGEMENT MAJOR, BBA - HOSPITALITY AND TOURISM MANAGEMENT CONCENTRATION

**Campus:** NYC, Westchester

The Hospitality and Tourism Management concentration prepares students for management careers in the hospitality and tourism industry. Students acquire skills in the areas of hotel, restaurant, and tourism management; business management; accounting; cost control and analysis; law; human resources; strategy; and e-commerce. They also learn how to analyze and respond as managers to changing laws; union activities; cultural, social, and environmental issues; and domestic and international trends in the hospitality and tourism industry as a whole. Since Hospitality and Tourism Management is a specialized area of study, the requirements for this concentration are more extensive than those for the other management areas. Students pursuing this program on the Pleasantville campus may be required to take upper level courses on the New York City campus to complete the program.

## Major Completion Summary

Requirement	Credits
University Core Requirements	53
Major Requirements	55-56
Open Electives	19-20
<b>Total Credits</b>	<b>128</b>

## University Core Requirements (53 Credits)

See complete University Core (<http://catalog.pace.edu/undergraduate/university-core-curriculum/>) requirements.

Includes several of the major-required courses listed below:

Code	Title	Credits
<b>Foundation Requirements</b>		
MAT 104	Finite Mathematics	3
CIS 101 or TS 105	Introduction to Computing Computers for Human Empowerment	3
<b>Lubin Foundation Requirement in Quantitative Reasoning <sup>1</sup></b>		
ECO 105	Principles of Economics: Macroeconomics	3
ECO 106	Principles of Economics: Microeconomics	3
MAT 117	Elementary Statistics <sup>2</sup>	4
One Elective Course in Mathematics or Economics <sup>3</sup>		3

<sup>1</sup> These four courses are applied to the University Core Areas of Knowledge (AOK) requirement as an In-depth Sequence in Quantitative Reasoning. Therefore, Lubin majors are required to complete only one course from each of the four Areas of Knowledge. See Lubin Foundation Requirement (<http://catalog.pace.edu/undergraduate/schools/lubin-school-business/university-core-curriculum-requirements-lubin-majors/#business-foundation>) in Quantitative Reasoning for more details.

<sup>2</sup> MAT 117 Elementary Statistics satisfies one course in AOK- HSN (AOK5)

<sup>3</sup> Any ECO or MAT course, except MAT 100, 102, 103, 104, 117, 130, 134, 234 or ECO 105 or 106.

## Major Requirements (55-56 Credits)

Code	Title	Credits
<b>Business Core <sup>1</sup></b>		
BUS 101	Contemporary Business Practice	3
ACC 203	Financial Accounting	4
ACC 204	Managerial Accounting	4
FIN 260	Financial Management	3
LAW 150	Business Law I	3
MAR 201	Principles of Marketing	3
MGT 150	Managerial and Organizational Concepts	3
MGT 226	Business Analytics	3

MGT 490	Business Strategy	3
<b>Major Requirements</b>		
MGT 150	Managerial and Organizational Concepts <sup>2</sup>	(3)
MGT 226	Business Analytics <sup>2</sup>	(3)
MGT 490	Business Strategy <sup>2</sup>	(3)
<b>Hospitality and Tourism Management (HTM) Concentration</b>		
<i>Required Concentration Courses</i>		
LAW 316	Legal Environment of Hospitality and Tourism	3
MGT 208	Travel and Tourism Management <sup>3</sup>	3
MGT 306	Service Management	3
MGT 307	Hotel Management	3
MGT 309	Restaurant and Foodservices Management	3
<i>Elective Concentration Courses</i>		
Select four of the following:		11-12
MGT 262	Human Resources Management	
MGT 310	Standards of Safety in Hospitality and Tourism	
MGT 311	Hospitality and Tourism Technology and Design	
MGT 312	Event Management	
MGT 313	Cruise Industry Management	
MGT 347	International Management Field Study	
MGT 393	Hospitality and Tourism Management Internship	
MGT 495	Business Honors Program Senior Thesis in Management	
<b>Total Credits</b>		<b>55-56</b>

<sup>1</sup> See Business Core Requirements (<http://catalog.pace.edu/undergraduate/schools/lubin-school-business/university-core-curriculum-requirements-lubin-majors/>) for more details.

<sup>2</sup> Applied toward the Business Core.

<sup>3</sup> Satisfies Civic Engagement CE (AOK I) requirement.

## Open Electives (19-20 Credits)

Code	Title	Credits
<b>Open Electives</b>		
Select 19-20 credits <sup>1</sup>		19-20
<b>Total Credits</b>		<b>19-20</b>

<sup>1</sup> Includes UNV 101 First-Year Seminar: Introduction to University Community (1 credit) for all first-year students

Course	Title	Credits
<b>First Year</b>		
<b>Spring</b>		
CIS 101	Introduction to Computing	3
ECO 106	Principles of Economics: Microeconomics	3
MAT 117	Elementary Statistics	4
ENG 120	Critical Writing (or Area of Knowledge (AOK)) <sup>1</sup>	4
MGT 150	Managerial and Organizational Concepts	3
Learning Community (LC) Required*		
<b>Credits</b>		<b>17</b>
<b>Fall</b>		
UNV 101	First-Year Seminar: Introduction to University Community	1
BUS 101	Contemporary Business Practice	3
ECO 105	Principles of Economics: Macroeconomics	3

ENG 110 or ENG 120	Composition or Critical Writing	3 or 4
MAT 104	Finite Mathematics	3
Area of Knowledge (AOK)		3
<b>Credits</b>		<b>16-17</b>
<b>Second Year</b>		
<b>Spring</b>		
ACC 204	Managerial Accounting	4
ENG 201	Writing in the Disciplines	3
MAR 201	Principles of Marketing	3
Area of Knowledge (AOK)		3
Second Language Course or Liberal Arts & Science Elective		3
<b>Credits</b>		<b>16</b>
<b>Fall</b>		
ACC 203	Financial Accounting	4
COM 200	Public Speaking	3
MGT 208	Travel and Tourism Management (and/or Civic Engagement (CE/AOK I))	3
MAT or ECO Elective		3
Second Language Course		3
<b>Credits</b>		<b>16</b>
<b>Third Year</b>		
<b>Spring</b>		
FIN 260	Financial Management	3
MGT 309	Restaurant and Foodservices Management	3
MGT 306	Service Management	3
LAW 316	Legal Environment of Hospitality and Tourism	3
Area of Knowledge (AOK)		3
Open Elective and/or Writing Enhanced (WE)		3
<b>Credits</b>		<b>18</b>
<b>Fall</b>		
MGT 307	Hotel Management	3
LAW 150	Business Law I	3
HTM Elective		3
Foundation Science Course with Lab		3
Area of Knowledge (AOK) and/or Writing Enhanced (WE)		3
<b>Credits</b>		<b>15</b>
<b>Fourth Year</b>		
<b>Spring</b>		
HTM Elective		2 or 3
HTM Elective		3
MGT 490	Business Strategy	3
Open Elective		3
Open Elective		3 or 4
<b>Credits</b>		<b>14-16</b>
<b>Fall</b>		
MGT 226	Business Analytics	3
HTM Elective		3
Open Elective		3
Open Elective		3

Open Elective	3
<b>Credits</b>	<b>15</b>
<b>Total Credits</b>	<b>127-130</b>

<sup>1</sup> Students transferring ENG 120 with 3 credits will need to take an additional one (1) Liberal Arts and Science Elective Credit.