

MANAGEMENT MAJOR, BBA - BUSINESS MANAGEMENT CONCENTRATION

Campus: NYC, Westchester

Major Completion Summary

Requirement	Credits
University Core Requirements	53
Major Requirements	47
Open Electives	28
Total Credits	128

University Core Requirements (53 Credits)

See complete University Core (<https://catalog.pace.edu/undergraduate/university-core-curriculum/>) requirements.

Includes several of the major-required courses listed below:

Code	Title	Credits
Foundation Requirement		
MAT 104	Finite Mathematics	3
CIS 101	Introduction to Computing	3
or TS 105	Computers for Human Empowerment	
Lubin Foundation Requirement in Quantitative Reasoning ¹		
ECO 105	Principles of Economics: Macroeconomics	3
ECO 106	Principles of Economics: Microeconomics	3
MAT 117	Elementary Statistics ²	4
One Elective Course in Mathematics or Economics ³		3

¹ These four courses are applied to the University Core Areas of Knowledge (AOK) requirement as an In-depth Sequence in Quantitative Reasoning. Therefore, Lubin majors are required to complete only one course from each of the four Areas of Knowledge. See Lubin Foundation Requirement (<https://catalog.pace.edu/undergraduate/schools/lubin-school-business/university-core-curriculum-requirements-lubin-majors/#business-foundation>) in Quantitative Reasoning for more details.

² MAT 117 Elementary Statistics satisfies one course in AOK- HSN (AOK5)

³ Any ECO or MAT course, except MAT 100, 102, 103, 104, 117, 130, 134, 234 or ECO 105 or 106.

Major Requirements (47 Credits)

Code	Title	Credits
Business Core ¹		
BUS 101	Contemporary Business Practice	3
ACC 203	Financial Accounting	4
ACC 204	Managerial Accounting	4
FIN 260	Financial Management	3
LAW 150	Business Law I	3
MAR 201	Principles of Marketing	3
MGT 150	Managerial and Organizational Concepts	3
MGT 226	Business Analytics	3
MGT 490	Business Strategy	3
Major Requirements		
MGT 150	Managerial and Organizational Concepts ²	(3)
MGT 226	Business Analytics ²	(3)
MGT 490	Business Strategy ²	(3)
MGT 222	Organizational Behavior	3

Business Management Concentration*Required International Management Course*

Select one of the following: 3

MGT 240	International Management
MGT 341	Comparative Management Systems
MGT 342	The Human Dimension in International Management
MGT 347	International Management Field Study

Elective Concentration Courses

Select at least two courses from Group I, the remaining two courses may be taken from Group I or Group II: 12

Group I: General Management Courses

MGT 216	Venture Initiation and Entrepreneurship
MGT 240	International Management ³
MGT 262	Human Resources Management
MGT 306	Service Management
MGT 330	Business and Society
MGT 350	Operations and Supply Chain Management
MGT 357	Project Management for Business
MGT 364	Organizational Theory and Development
MGT 365	Managerial Negotiations
MGT 366	Leadership Principles and Practice
MGT 370	Managing Creativity

Group II: Specialized Business Courses

MGT 208	Travel and Tourism Management ⁴
MGT 235	Arts and Entertainment Management
MGT 307	Hotel Management
MGT 309	Restaurant and Foodservices Management
MGT 312	Event Management ⁵
MGT 315	Small Business Management
MGT 394A	Management Internship
FIN 352	Risk Management
LAW 310	Employment Law
LAW 318	Intellectual Property Law
MAR 331	Managerial Marketing
MAR 363	Special Events Marketing for Arts, Entertainment and Sports

Select one of the following:

MGT 341	Comparative Management Systems ³
MGT 342	The Human Dimension in International Management ³
MGT 346	International Management Environments: Regional Perspectives
MGT 347	International Management Field Study ³

Total Credits**47**

¹ See Business Core Requirements (<https://catalog.pace.edu/undergraduate/schools/lubin-school-business/university-core-curriculum-requirements-lubin-majors/>) for more details.

² Applied toward the Business Core.

³ If not used to satisfy International Management Course requirement.

⁴ Satisfies Civic Engagement (CE) requirement.

⁵ Offered on New York City Campus only.

⁶ Only one of the International Management Environments courses may be applied to the Business Management Concentration.

Open Electives (28 Credits)

Code	Title	Credits
Open Electives		
Select 28 credits ¹		28
Total Credits		28

¹ Includes UNV 101 First-Year Seminar: Introduction to University Community (1 credit) for first-year students.